



BrokerLink™

Broker Disclosure

Brokerage compensation is part of your insurance premium. Below you will find the insurers we represent along with the compensation each provides to BrokerLink. The list of insurers offer personal and/or commercial insurance through BrokerLink. These commissions are paid annually for new business and renewals.

Insurance Company	Auto Commission	Property Commission
ACE INA Insurance	7.5% to 12.5%	15% to 20%
AIIG Insurance	N/A	10% to 15%
Algoma Mutual Insurance*	10% to 12.5%	15% to 20%
Axis Reinsurance	N/A	15% to 20%
Berkley Insurance	N/A	15% to 17.5%
Chubb Insurance Company of Canada*	7.5% to 12.5%	15% to 20%
Coface Canada	N/A	10%
Commonwell Mutual Insurance*	12.5%	20%
Continental Casualty (CNA)*	7.5% to 12.5%	15% to 20%
Ecclesiastical Insurance Office*	N/A	15% to 20%
Echelon General Insurance*	7.5% to 12.5%	15% to 20%
Economical Mutual Insurance/Economical Select*	7.5% to 12.5%	15% to 20%
Edge Mutual Insurance Company*	7.5% to 12.5%	15% to 20%
Euler Hermes Credit Indemnity	N/A	5% to 12%
Export Development Corporation	N/A	15%
Gore Mutual Insurance*	7.5% to 12.5%	15% to 20%
Grain Insurance & Guarantee	N/A	15% to 20%
Great American Insurance	N/A	15% to 20%
Grenville Mutual Insurance Company*	10% to 12.5%	20%
Guarantee Company of North America*	7.5% to 15%	15% to 25%
Hagerty Insurance	12.5%	N/A
Halwell Mutual*	10% to 12.5%	20%
Heartland Farm Mutual*	10% to 12.5%	20%
Howick Mutual Insurance Company*	10% to 12.5%	20%
Intact Insurance Company*	7.5% to 12.5%	15% to 20%
Jevco Insurance Company*	12.5% to 15%	N/A
Liberty Mutual Insurance	7.5% to 12.5%	10% to 20%
Nautimax	N/A	18%
Nordic Insurance Company of Canada	6% to 11% (Subject to cap)	N/A
Northbridge Insurance*	7.5% to 12.5%	10% to 20%
Novex Insurance Company	10% to 12.5%	15% to 22.5%
Optimum Insurance Company Inc.*	12.5%	20%
Peace Hills General Insurance*	12.5% to 13%	20%
Peel Mutual*	12.5%	20%
Perth Insurance Company*	10% to 12.5%	20%
Premier Canada Assurance	N/A	15% to 20%
Premier Marine Insurance	N/A	15% to 20%
Royal & SunAlliance Insurance Company of Canada*	7.5% to 12.5%	15% to 20%
Saskatchewan Mutual*	12.5% to 13%	20%
SGI Insurance	12.5% to 13%	20%
The Portage la Prairie Mutual Insurance Company*	10% to 12.5%	20%
The Travelers Indemnity Company*	10% to 12.5%	20%
Travelers Guarantee*	7.5% to 12.5%	15% to 20%
Trillium Mutual Insurance*	7.5% to 12.5%	15% to 20%
Trisura Guarantee	10% to 12.5%	15% to 20%
Underwriters at Lloyd's*	N/A	10% to 27.5%
Wawanesa Mutual Insurance*	7.5% to 12.5%	15% to 20%
Western General*	7.5% to 12.5%	15% to 20%
XL Insurance	N/A	15% to 20%
Yarmouth Mutual Fire Insurance*	7.5% to 12.5%	15% to 20%
Zurich Insurance*	10% to 12.5%	15% to 25%

When it is in the best interest of the client, we will arrange coverage through specialist intermediaries not listed above. These suppliers also pay us a commission, usually at a rate that is lower than the insurers listed. In some cases, coverage may be arranged at no commission. In these situations, we may charge a fee in lieu of, or in addition to, the normal commission payable. It is our intention to disclose our total compensation.

Contingent (Profit) Commission is payable to BrokerLink by some insurers only when specific growth, profitability, volume, retention and other measures have been met. Payment is not determined on individual policies. Insurers marked with an asterisk (*) recognize our efforts through a Contingent (Profit) Commission contract. For more detailed information on Contingent (Profit) Commissions, please visit the website of the individual insurance company. From time to time the brokerage may participate in insurer sales incentive programs.

BrokerLink, Intact Insurance Company, Novex Insurance Company and Jevco Insurance Company are owned by Intact Financial Corporation. Intact Financial Corporation, through affiliates, has provided interest-bearing financing at market rates to BrokerLink.

Our disclosures are made in the best interest of our clients. For further details about the financial commitments made between insurance companies and insurance brokers, we encourage you to consult their respective websites.